ARI

Australian Retailers Association

INSTITUTE

"Our ARA trainees are at a far greater level" ▶

Chris
Assistant Store Manager, Myer

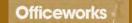# Retail Ready Jobs Program

Kickstarting careers in **retail**

ESP guide →

"It really let's you build up your confidence from work experience and working as a group" ▶

Jacinta
Retail Ready Alumni

Now works at
MYER

Our partner-retailers:

Officeworks   hill street   **Emirates** LEISURE RETAIL   **MYER**   **7 ELEVEN**   ★ **CALTEX**

Recruitment done differently

→ **Turn jobseekers into job ready talent** through this industry leading program

▶ 1 in 10 working Australians have found their fit with a career in retail – *Retail Ready Jobs Program* makes this opportunity available to thousands more.

#1
Private sector employer

50,000
Retail businesses employing

$260 billion
Sales turnover in Australia

200,000
Retail jobs listed

Benefits to retailers →

No cost recruitment solution

Free* two week trial period with no risk

Significant pool of screened applicants aligned to retail

Benefits to jobseekers →

Kick start a career with an entry level retail position

Retrain to use skills from other industries in new ways within retail

Pick up the skills through retail that are transferable to other industries in the future

* Employer will be required to complete work placement logbook for the participant at the workplace

How it works

→ **Giving jobseekers the edge**
– retail skills, experience and
connections that lift resumes
to the top of the pile.

The *Retail Ready Jobs Program* provides an entry
level employment pathway for job seekers into
the retail industry. The combination of knowledge
based training and practical work placement
provides a balance to the skills required by a
job seeker. An extensive network of national
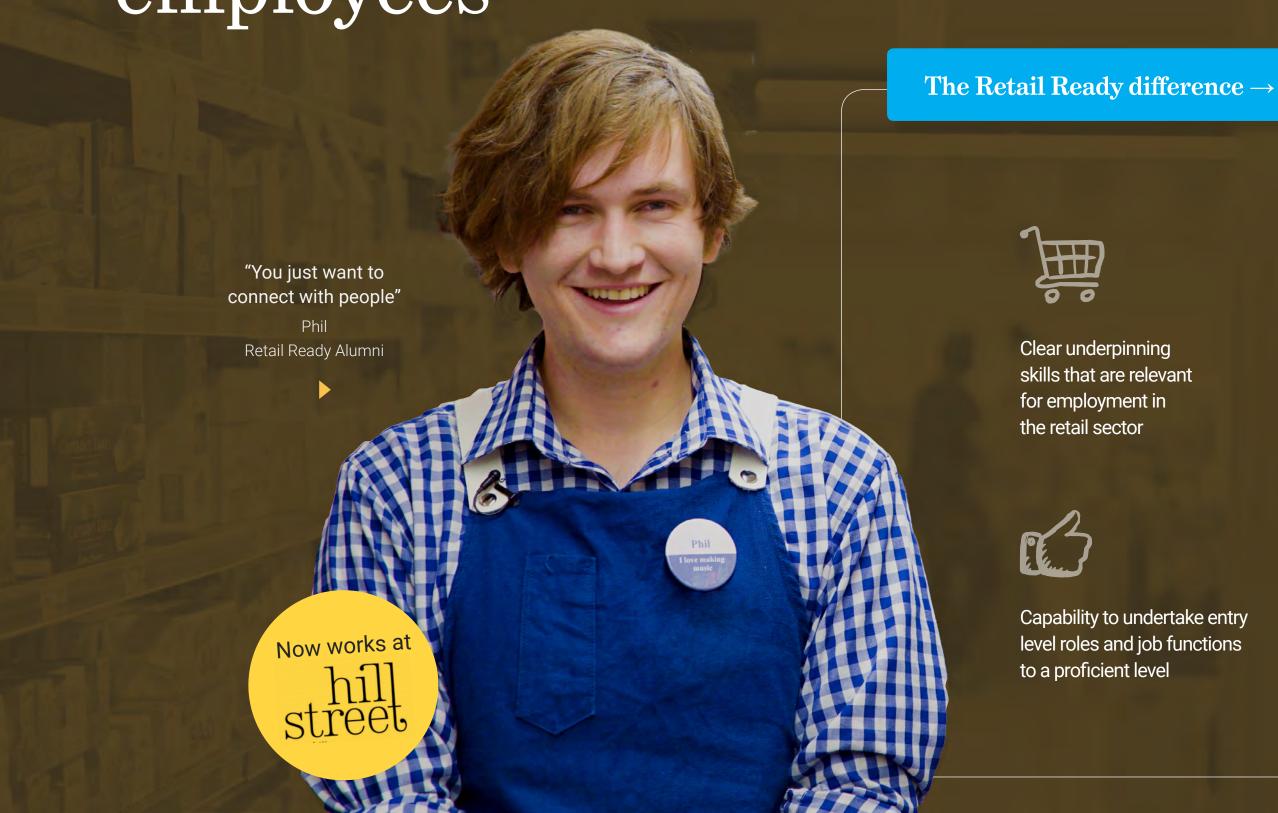retailers supports the job placement phase.

1 Understand the retailers needs as a potential employer

2 Participant eligibility review through Employment
Services Provider relationships

3 Participant enrolment in Certificate II in Retail Services

4 Commencement of 3-5* week workshop

5 2 week practical placement with mentor support

6 Consolidation of skills and gap training
workshops to address any requirements

* 3 = Skill Set workshop, 5 = Full qualification workshop

Right-fit employees

Employees that are a cut above – *Retail Ready* equips jobseekers with the skills and confidence for a successful career in retail

The Retail Ready difference →

"You just want to connect with people"
Phil
Retail Ready Alumni

▶

Now works at
hill
street

Clear underpinning skills that are relevant for employment in the retail sector

Increased confidence in communicating in the workplace and interacting with customers

Capability to undertake entry level roles and job functions to a proficient level

Perspective and motivation to embrace the opportunity that a career in retail offers

Success speaks

Retail Ready Jobs Programs changes lives - but don't just take our word for it

Employed at
HOME
TIMBER & HARDWARE

"Our ARA trainees are at a far greater level"
Chris
Assistant Store Manager, Myer

From the participant

Amber had been unemployed for over eight months when she heard about the *The Retail Ready Jobs Program*.

From the first day of the workshop, Amber was pleasantly surprised, "It wasn't what I was used to – this was much more interactive and engaging."

Amber started her placement at Best and Less. By the end week she had been offered a job.

A year later, Amber is now in charge of training new staff.

Amber Adams-Price
Retail Ready Alumni

Now works at
Best&Less

From the employer

Greg Seymour, manager of *Home Hardware* has welcomed several *Retail Ready* participants into his store for the 2-week placement.

"The training really helps them settle it. I reckon it's a great idea."

He was so impressed with *Retail Ready* participant Brodie Lane that by the end of the placement he was given a job, "He came very, very shy and now he is a very confident young fella. I reckon your organization has done a great job giving him that opportunity."

Greg Seymour
Manager, Home Hardware

Retail Ready
Jobs Program

Find out more →

About Retail Ready program
www.retail.org.au/accredited

Email
training@retail.org.au

Tuition Fees
Not Funded: Fee for Service $2,500
Skills First Funded: Non-Concession $1,112.20
Skills First Funded: Concessional* $222.44

These businesses using **Retail Ready** to change the way they recruit

Officeworks

hill street
www.hillstreetgrocer.com

Emirates
LEISURE RETAIL

MYER

7 ELEVEN

CALTEX